

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-05 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 CIEP-02 FAA-00 L-03 /037 W

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R 061941Z JUL 76

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 2691

UNCLAS PARIS 19686

E. O. 11652: N/A

TAGS: EAIR, FR

SUBJ: AMERICAN AIRLINES PACIFIC CHARTERS

REF: PARIS 18496

1. FOLLOWING IS SEQUENCE OF EVENTS LEADING TO EVENTUAL
CANCELLATION OF AA'S APPLICATION FOR PACIFIC CHARTERS:

2. JEWETT OF AA NEW YORK OFFICE (NOT HEWLETT AS
REPORTED REFTEL) UNABLE TO REACH THIEBLEMENT JUNE 24
OR 25 TO DISCUSS SUBJECT MATTER.

3. EMBASSY OFFERED TO INTERCEDE WITH DGCA BUT JEWETT
PREFERRED TO FIRST TRY TO WORK OUT SOLUTION WITH UTA
WITH WHOM HE HAD APPOINTMENT. DURING MEETING UTA'S
DECLOS, DEPUTY VIP SALES, DISCLOSED THAT UTA WAS
UPSET WITH AA'S LOW FARE PRICE (\$375) AND THIS WAS REAL
REASON FOR DGCA DENIAL OF AA'S CHARTER REQUEST.

4. ROGER PIGOT OF AA'S PARIS OFFICE TOOK OVER
NEGOTIATIONS AS JEWETT HAD TO LEAVE PARIS. PIGOT SAW
THIEBLEMONT JUNE 28 AND WAS INFORMED THAT DGCA DID NOT
WANT TO ESTABLISH PRECEDENT AND WAS MOST ANXIOUS TO
KEEP WORLD AIRWAYS OUT OF THAT PARTICULAR MARKET.
MME. THOMASSET, WHOM PIGOT ALSO SAW, MADE IT CLEAR
THAT SHOULD DGCA YIELD ON THAT PARTICULAR REQUEST
BECAUSE OF STRONG PRESSURES, AA'S CHARTER REQUESTS FOR
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FLIGHTS TO PARIS WOULD BE CLOSELY SCRUTINIZED

AND POSSIBLY DENID. FOR THIS REASON, AA DECIDED TO
DROP PACIFIC CHARTER APPLICATION.

5. UTA INDICATED TO PIGOT ABILITY TO FLY PASSENGERS
OF CHARTER TOUR ON UTA'S EXTRA SECTIONS AT MINIMUM FARE
OF \$573, WHICH IS MORE THAN MAXIMUM OF \$450 (\$375
PLUS 20 PERCENT), ALLOWABLE UNDER TOUR ORGANIZERS/AA
CONTRACT.
RUSH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NEGOTIATIONS, SUPPLEMENTAL AIRLINES, AIR SCHEDULES, AIR FARES
Control Number: n/a
Copy: SINGLE
Draft Date: 06 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976PARIS19686
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760260-0843
From: PARIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760788/aaaaczeq.tel
Line Count: 70
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 PARIS 18496
Review Action: RELEASED, APPROVED
Review Authority: schwenja
Review Comment: n/a
Review Content Flags:
Review Date: 16 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <16 APR 2004 by ThomasVJ>; APPROVED <06 AUG 2004 by schwenja>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: AMERICAN AIRLINES PACIFIC CHARTERS
TAGS: EAIR, FR, US, AMERICAN AIRLINES, UTA
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006